

# Foreign Suitors for Iraqi Oilfield Contracts

as of 5 March 2001

| Country        | Firm                | Iraqi Oil & Gas Projects | Comments/Status  |
|----------------|---------------------|--------------------------|--|
| Algeria        | Sonatrach           | Tuba                     | Discussions. PSC.  |
|                |                     | Blocks 6 & 7             | Collecting data.   |
| Australia      | BHP                 | Halfaya                  | Discussions. PSC.  |
|                |                     | Block 6                  | Collected data.  |
| Belgium        | Petrofina           | Ahdab                    | Technical/economic studies (China's CNPC awarded PSC).   |
|                |                     | Block 2                  | Collected data.  |
| Canada         | Ranger              | Block 6, other           | Signed MOU with Baghdad.   |
|                | Bow Canada          | Khurmala                 | Joint proposal w/Czech Republic's Strojexport  |
|                |                     | Hamrin                   | Joint proposal w/Czech Republic's Strojexport  |
|                | Alberta Energy      | Unidentified             | None   |
|                | CanOxy              | Ratawi                   | Discussions. PSC.  |
|                |                     | Block 5                  | Collected data.  |
|                | Chauvco Res.        | Ayn Zalah                | Advanced talks by late 1996. Service contract for advanced oil recovery (gas injection project) in this aging field. |
|                |                     |                          | Discussions. PSC.  |
|                | Escondido           | Ratawi                   | Collecting data.   |
|                |                     | Block 5                  | Service contract negotiations October 1999.  |
|                | Talisman            | Hamrin, E. Baghdad       | Discussions. Service contract.   |
|                | IPC                 | Hamrin                   | None   |
|                | PanCanadian         | Unidentified             | None   |
| China          | CNPC                | Ahdab                    | Production Sharing Contract (PSC) signed June 1997.  |
|                |                     | Halfaya                  | Bid for \$4 bn, 23-year PSC.   |
|                |                     | Luhais & Subba           | Discussions. Service contract.   |
|                |                     | Block 5                  | Collected data, discussions.   |
|                | Norinco             | Ahdab                    | PSC signed June 1997 (CNPC consortium partner).  |
|                |                     | Rafidain                 | Discussions. PSC.  |
|                |                     | Rafidain                 | Discussions. PSC.  |
| Czech Republic | Sinochem            | Rafidain                 | Joint project with Bow Canada. Sent team to Iraq in Sept 1997.   |
|                | Strojexport         | Hamrin                   | Joint project with Bow Canada  |
|                |                     | Khurmala                 | None   |
| Finland        | Neste Oy            | Unidentified             | None   |
| France         | Total Elf Aquitaine | Majnoon                  | PSC "agreed in principle" January 1997.  |
|                | Forasol SA          | Saddam                   | Feasibility study presented to Baghdad in 1997, updated in 1998.   |
|                | IBEX                | Hamrin                   | Technical discussions.   |
|                | Perenco             | Rafidain                 | Discussions. PSC.  |
|                | Total Elf Aquitaine | Nahr Umr                 | PSC "agreed in principle" January 1997.  |
| Germany        | Deminex             | Block 1                  | Collected data.  |
|                | Preussag            | Ahdab                    | Technical/economic studies (China's CNPC later awarded PSC).   |
|                |                     | Block 2                  | Collected data   |
|                | Slavneft            | N. Rumaylah              | Subcontractor to Lukoil consortium.  |
| Greece         | Kriti               | Gharraf                  | Discussions. PSC.  |
| Hungary        | Hanpetro            | Block 3                  | Collected data.  |
| India          | ONGC                | Tuba                     | Advanced contract talks in October 1999 (ONGC drilled at least four wells in Tuba in the 1980s). PSC.                |
|                |                     | Halfaya                  | Discussions. PSC.  |
|                |                     | Block 8                  | Collected data.  |
|                | Reliance            | Tuba                     | Discussions.   |
| Indonesia      | Pertamina           | Tuba                     | Finalized discussions for a PSC in late 1997.  |
|                |                     | Block 3                  | Collected data   |
| Ireland        | Bula                | Block 4                  | Discussions.   |
| Italy          | Agip                | Nasiriya                 | PSC initialed Apr 97. \$2 bn, 23-year project (w/partner Repsol).  |
|                |                     | Iraq-Turkey gas pipeline | Discussions.   |
|                |                     | Block 1                  | Collected data, discussions.   |
|                | Snamprogetti        | Luhais & Subba           | Discussions. Service contract.   |

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